

**HACKTEX VIRTUAL TRAINING MATERIALS**  
VIRTUAL GUIDE ON ENTREPRENEURSHIP  
Learning unit 2: From Idea to Opportunities

# Idea Generation

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# IDEA GENERATION

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# Contents

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- Set problems / opportunities
- Applying Creative Thinking to the advanced textile sector
  - Key aspects for an effective brainstorming
  - Tools and techniques to stimulate creativity and select ideas
- Considering the end-user perspective

# SET PROBLEMS / OPPORTUNITIES

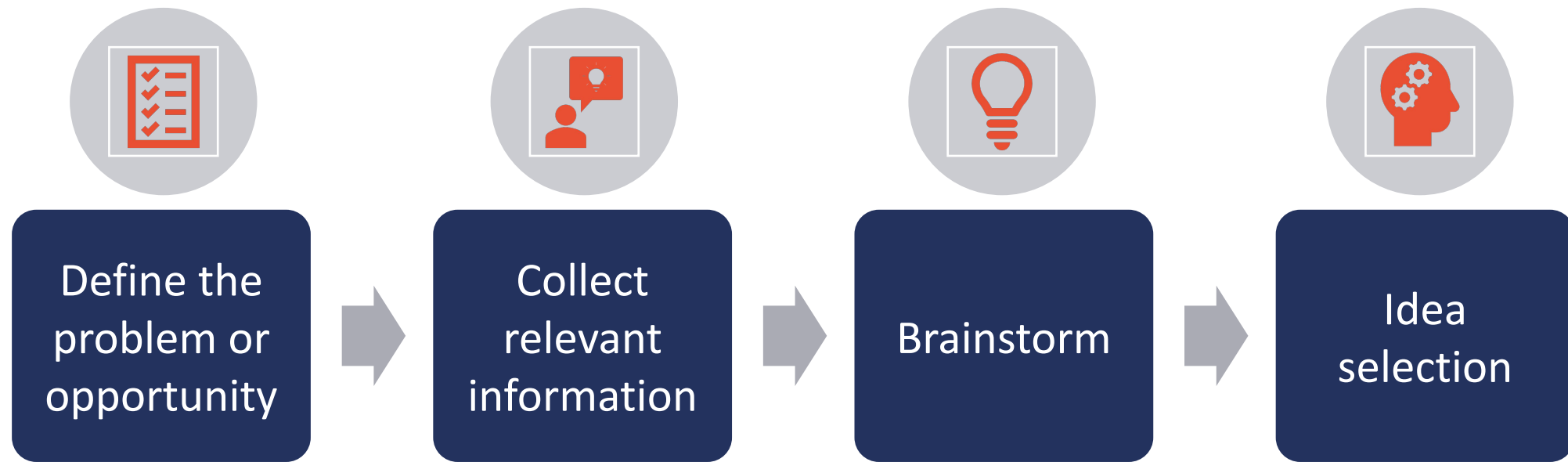


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# The idea generation process

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# Problem definition process

Establish the need		Understand the problem / collect information	
<b>What is the basic need?</b>	Es. new solutions to recycle smart textiles materials after life ending	<b>What the cause?</b>	Es. complexity of material composition
<b>Who will benefit?</b>	Define all the stakeholders who will benefit from the problem' solution. Es. differentiate between BTC or BTB	<b>What solution already exist?</b>	Widen your search to include trade journals, field studies, past research, competitors
		<b>What are the constraints?</b>	Es. funding, lack of adequate technology to process the materials

# APPLYING CREATIVE THINKING TO THE ADVANCED AND SMART TEXTILE SECTOR

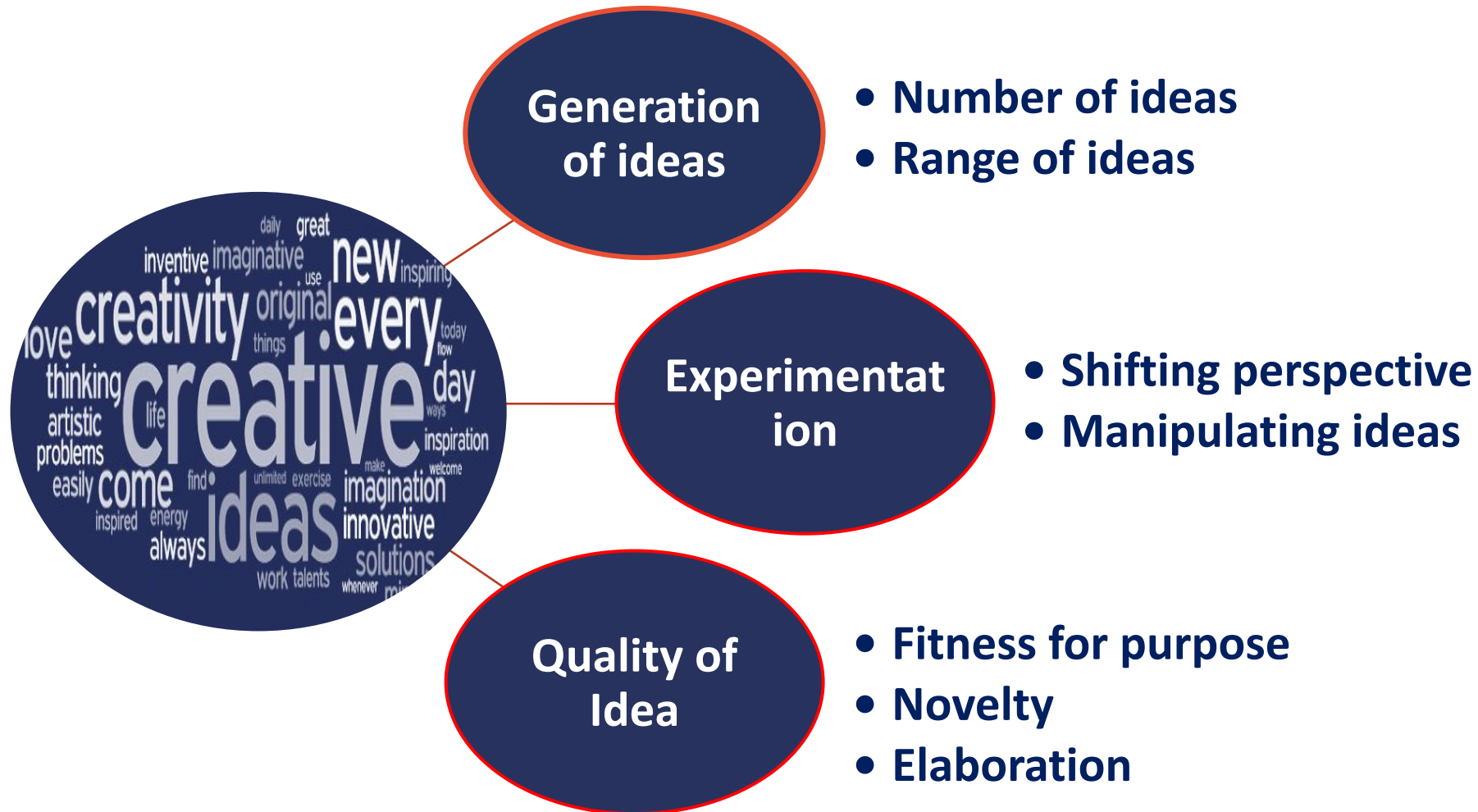


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# ACER's Creative Thinking Framework

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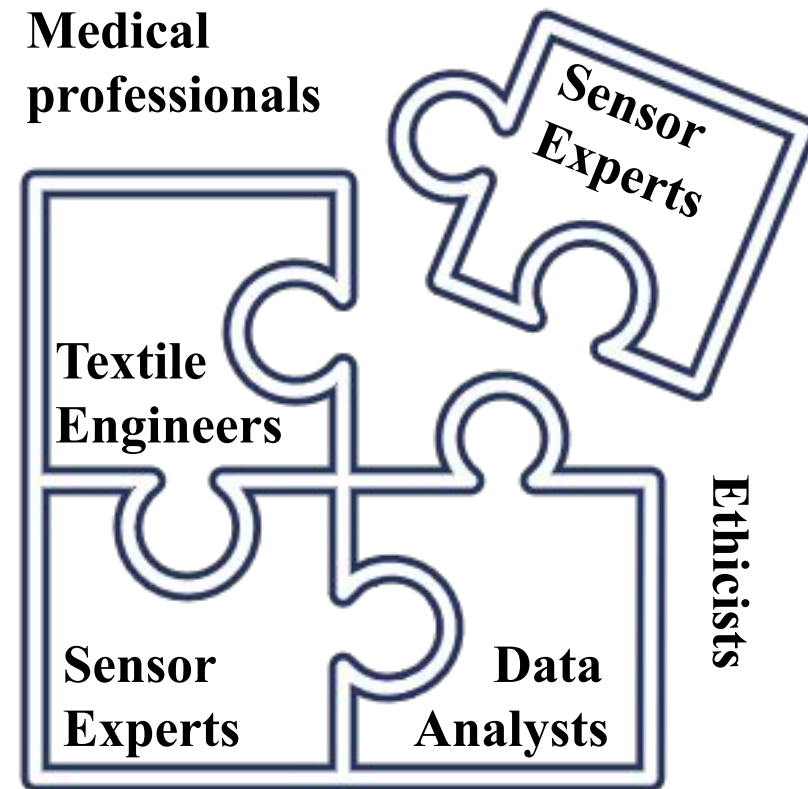


# KEY ASPECTS FOR AN EFFECTIVE BRAINSTORMING

# Set up the right working group

- Define the optimal size
- Include different actors with special expertise
- Consider the specific goals and objectives

Es. objective = come up with new ideas related to a smart textile product in the medical field



# Define constraints

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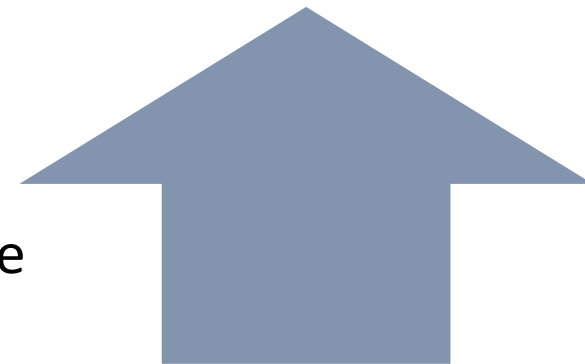
Set constraints or limitations to the defined problem / challenge to guide the design process



**Challenge:** Develop a wearable that integrates smart textiles to improve safety for outdoor activities

**Constraints:** The product should be:

- washable and durable, as it is for outdoor use
- comfortable to wear for extended periods of time
- affordable and accessible
- designed with sustainability in mind



# **TOOLS AND TECHNIQUES TO STIMULATE CREATIVITY AND SELECT IDEAS**



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# A card based ideation Toolkit for IoT

**9 INDUSTRY, INNOVATION AND INFRASTRUCTURE**

Industrialization and growth requires modern infrastructures for transport, irrigation and energy. How IoT technology can foster the development of reliable, sustainable and resilient infrastructure to support growth?

**Emergency Worker**  
A 46 year old firefighter, named Paul, or his rescue team.

**Clothing**  
Any piece of ordinary clothing, for example a sweater, a pair of trousers or a shirt.

**Temperature**  
Temperature of the object or the ambient in its surroundings.

**Tap**  
The user taps the object, either with a single or double tap.

**Cloud Storage**  
A database or generic online document-based storage service.

**Color Change**  
A light on the object changes or fades from one color to another.

**SCENARIOS**  
Problems and challenges that your IoT idea is addressing.

**PERSONAS**  
Target users for your IoT idea.

**THINGS**  
Physical objects to be augmented with technology and interactivity.

**SENSORS**  
Sensors that connect to a thing to register data from its surroundings.

**HUMAN ACTIONS**  
Human gestures and object interactions to activate behaviors and routines.

**SERVICES**  
Online services that exchange data with the objects, like web services, apps or remote sensors.

**FEEDBACK**  
Output feedback used by the object to communicate back to the user.



Domain cards summarize the goals and the people who will be impacted by your invention.



Technology cards provide simple descriptions of technology like: things, sensors, data and user interfaces.

# A card based ideation Toolkit for IoT

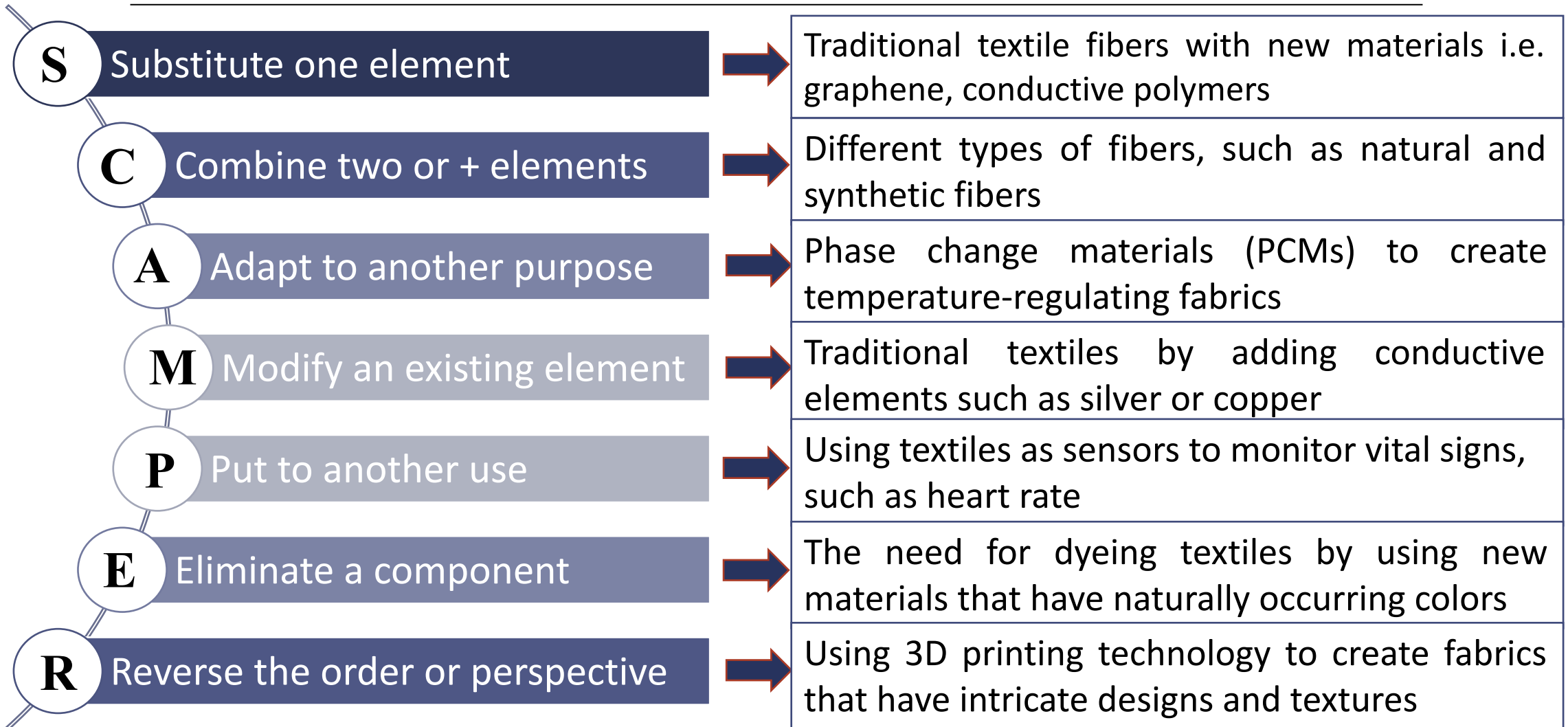


Mission cards spice up your mix by providing provocative design goals.

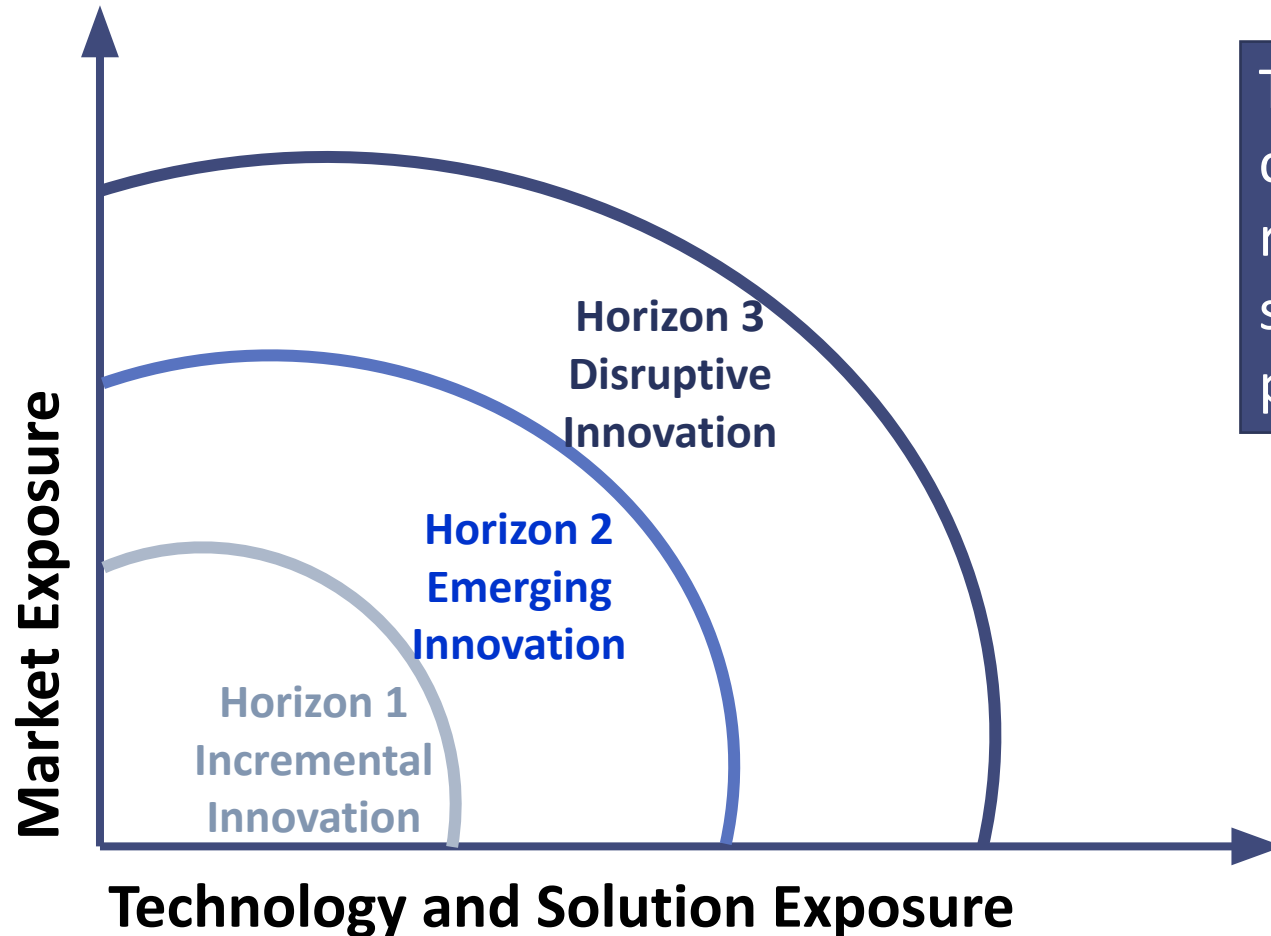
Criteria cards help to reflect and converge towards meaningful ideas.

1. Select cards that are relevant to the smart textile sector
2. Use the prompts on the cards to generate ideas for smart textile projects
3. Consider the textile material
4. Combine with other technologies
5. Iterate and Refine

# The SCAMPER technique



# 3 Horizon Framework for idea selection



The Three Horizon Model can help you prioritize resources and build a sustainable innovation portfolio over time



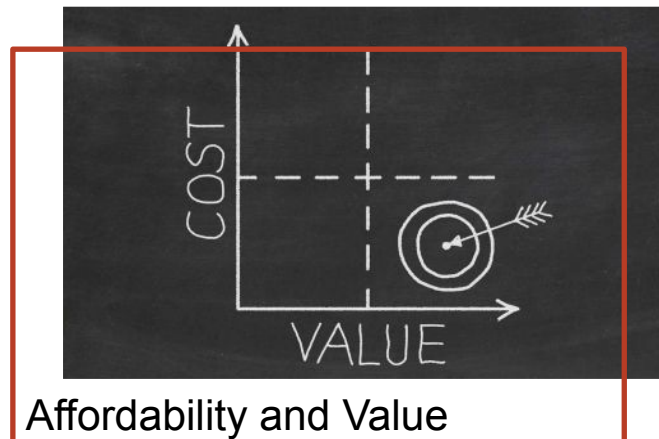
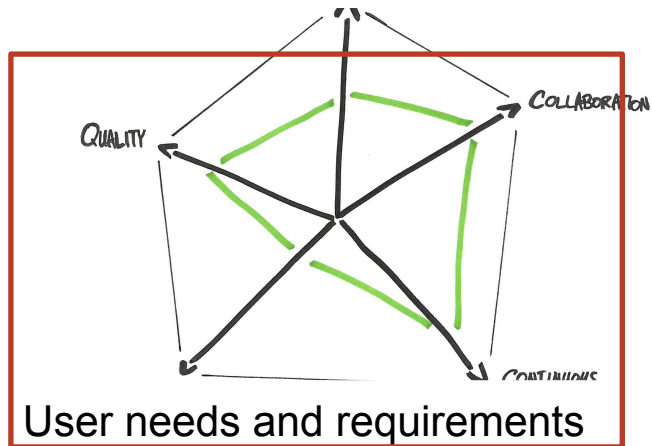
# CONSIDERING THE END-USER PERSPECTIVE



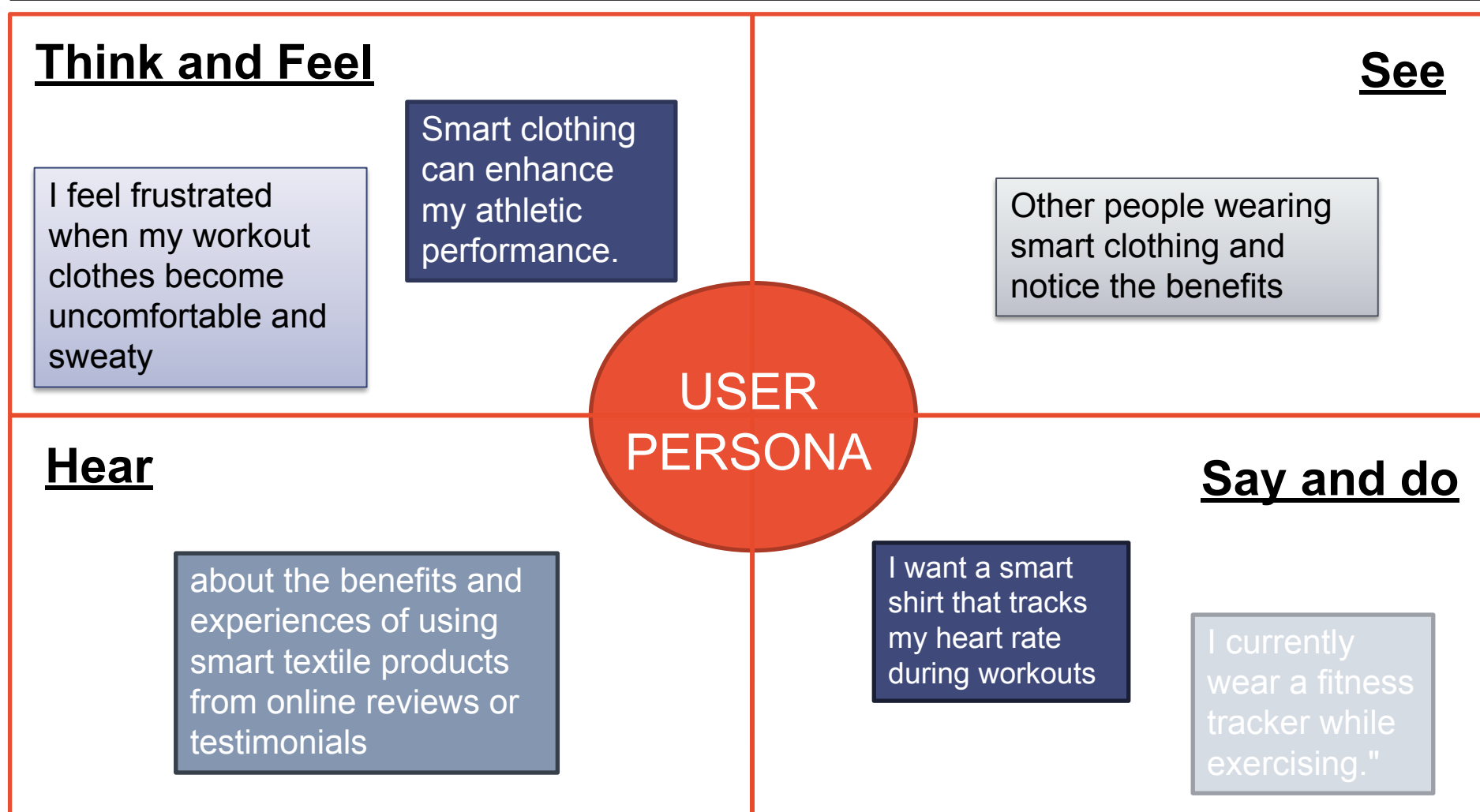
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# Key points to keep in mind



# Empathy map



# Summary

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- The worth of the ideas will depend upon the way you define your problems
- Creative thinking is the ability to produce innovative ideas
- Setting up the right working group and define constraints to a challenge will determine the effectiveness of the ideation process
- Creativity techniques, as brainstorming cards and SCAMPER, represent methods that promote creative thinking
- The 3 Horizon Framework is a strategic tool that helps organizations to identify and prioritize opportunities for innovation and growth
- When designing a new product It is fundamental to take into account the user perspectives to be successful into the market

Partners:



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